

– GENER8V CONSULTING

We don't sell you AI. We solve your problem.

GENER8V is a US-based consulting firm delivering **AI solutions in highly regulated, governed, and auditable environments.** Our Chief Technology Officer brings executive leadership experience running engineering organizations responsible for \$700M in revenue and now brings that discipline directly into client engagements — senior-led, AI-forward, and cost-optimized.

– 01 / HOW WE WORK


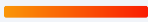
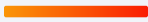






Engagement Profile

Discovery, architecture, and delivery across engagements ranging from short strategic assessments to multi-quarter implementation programs. Retainer and fixed-scope models available.

- 01 **Senior-only delivery.** Every engagement led by an engineer with VP+ background.
- 02 **AI-forward by default.** LLM-assisted Engineering grounded in conventional Software Engineering disciplines and repeatedly proven across engagements.
- 03 **Documentation as a deliverable.** DBML data models, Event Storms, PRDs, and architecture decision records.
- 04 **Cost optimized.** Cost effective implementation with superior quality deliverables.

– 02 / CAPABILITY DENSITY

Practice Areas

AI / LLM Implementation	CORE		100
Reliable Knowledge Base Retrieval	10K+ DOCS		100
Workflow Automation	N8N · MCP · AGENTIC		100
Cloud Architecture	AWS · ECS · BEDROCK		100
Legacy System Remediation & Modernization			100
Data Modeling & Migration	DBML · ETL		100
Observability	GRAFANA · SENTRY · K6		100
CRM Architecture	ZOHO · SALESFORCE		75
Public-Sector RFP & Delivery			75

– 03 / METHODOLOGY

No decks. No buzzwords. Just a conversation about your goal, vision, or problem and an honest answer.

Most engagements open with a short discovery — interviews, system walkthroughs, document review — producing a written architecture or solutions deliverable that stands on its own whether or not the client moves to implementation. Work then scales through one of three modes: a senior-led build by GENER8V, fractional engineering leadership, or cost-optimized delivery for capacity-heavy implementation. We bias toward written artifacts — data models, PRDs, architecture decision records — because they outlast the engagement.

Real problems we've already solved.

VERTICAL	SCOPE	DURATION	OUTCOME
Healthcare ENTERPRISE	Cloud infrastructure modernization, AI-assisted automation of manual processes, and engineering org and process redesign	MULTI-YEAR	\$20M annual cost avoidance delivered through combined infrastructure, automation, and operating-model improvements
Public Sector STATE AGENCY	Transcript analysis pipeline, Event Storm documentation, requirements-gap analysis, and AI-forward solutions architecture	MULTI-QUARTER	Replaced manual review process with an N8N pipeline accepted by agency leadership as procurement-ready
Financial Services MID-MARKET	Document discrepancy analysis system on N8N, AWS Bedrock, and Supabase for high-volume financial review	10-WEEK BUILD	Production automation handling thousands of pages; \$15M operational overhead automated
FinTech / SaaS GROWTH-STAGE	CRM migration discovery from legacy platform to Zoho, connector architecture, data model, segmentation logic, and billing specs	TWO-PHASE	Architecture package enabling clean migration cutover and \$150K annual licensing savings
Consumer E-COMMERCE	Stripe SDK upgrade, rendering pipeline modernization, and coordination of a distributed team across the U.S. and Eastern Europe	ONGOING	Cleared payment-stack technical debt at a 97.2% savings, avoiding \$500K in spend
Ed-Tech NONPROFIT	ASR-powered literacy platform: observability stack on Grafana Cloud and Sentry, k6 load testing, ECS migration, KPI framework, and student-data AI policy	SUSTAINED	Production observability deployed, ECS migration completed, AI policy adopted org-wide

- FEATURED OUTCOME / HEALTHCARE ENTERPRISE

\$20M annual cost avoidance.

Delivered through cloud modernization, AI-assisted automation, and engineering org redesign.

Principals

Thomas Eaves

CO-FOUNDER · CHIEF TECHNOLOGY OFFICER

Thomas is also Head of Engineering at Lit, an ed-tech nonprofit, and previously held Executive-level engineering roles in PE-backed corporate environments. He holds a Master of Science in Software Engineering from Penn State. He specializes in AI implementation, data architecture, cloud modernization, observability, monitoring, and security hardening.

Grayson Goodstein

CO-FOUNDER · CHIEF CLIENT OFFICER

Grayson was previously CEO and Co-Founder of Southern Exposure Solar, a Richmond firm known for quality solar construction and personalized customer care. He delivers leadership, financial, and operational expertise in scaling business. Grayson is a graduate of The University of Alabama.